
A voice that promotes planned economic growth by linking people in business, government and the community.

March/April 2007

Things at the Chamber have been happening very quickly during March. Our calendars have been full, and the response has been positive as evidenced by your attendance and enthusiasm. We continue to have a busy schedule as we move through the end of March and into April.

A special thank you goes to our State Senators Karin Brownlee and Pat Apple, and our State Representatives Mike Kiegerl and Jene Vickrey for their participation in our Legislative Breakfast this month. With their hectic schedules, it is significant that they came to Spring Hill to update us on our legislative issues.

Another thank you goes to our candidates for School Board and City Council. The business of Spring Hill is serious business, and it takes serious people to get the job done. The theme for the evening was communication. When people work together, the job gets done. The team we select at the polls on April 3rd. needs to have the vision to focus on the issues facing our city and the strength of character to use the resources of the community.

We have much to be proud of as we continue to grow as a Chamber. We have added more before and after hour events at your request. Please continue to offer your ideas. Our team just keeps getting stronger.

Sincerely,

Chad Shaddox
President

Ellis Law Office is pleased to announce that Kevin J. Zolotor has joined the firm. Kevin is a 2005 Dean's Honors graduate of Washburn University School of Law, where he also served non-profit organizations in the Business and Transactional Law Clinic, and was a member, and later coach, of Washburn Law's negotiations team. Kevin received his undergraduate degree in Philosophy from the University of Kansas in 2002, and currently lives in Overland Park.

Steven Burmaster DDS has added a new Associate to his dental office. Teresa Hughs grew up in the Parkville area and attended Park Hill High School. She attended college and dental school at Creighton University in Omaha, NE.. Her undergraduate degree was a bachelor of science in biology. Even with her hectic schedule in dental school she found time for volunteer activities and intramural flag football.

After graduating from dental school in May of 2004, she returned to this area to be closer to family and friends. She enjoys time with her friends and her 5 year old English Bulldog named Sampson. Teresa practiced dentistry in Grandview, MO at a group office called "My Dentist". Teresa joined Dr. Burmaster's staff in late October and is really enjoying the hospitality from his office and all of Spring Hill.

An Open House is planned for April 12, 5-6:30 pm at Dr Burmaster's Dental Office to introduce Teresa to the community. Everyone welcome!

THE AMBASSADORS ARE GETTING ORGANIZED!



The Ambassadors have created new spirit in the Chamber this month. Their presence has infused each event with hospitality and welcome. From set up to greeters, the Ambassadors add continuity to our gatherings. Thank you!

If you are interested in joining the Ambassadors please call the Chamber office or Contact Jimmy Hay at Team Bank.



Ambassadors: Jimmy Hay, Steve Wehner, Ann Jensen, Janet Harms, Sandra Kellner, Andy Darling, Cherie Smith, Sarah Ackerman-Hale, Jim Fagan, Terri Slyter

WINNING GOVERNMENT CONTRACTS: THE FIRST STEPS

Recently I met Dewayne Long at an Open House held at The Heartland Procurement Technical Assistance Center (HPTAC). His job is to help small business owners in Kansas learn how to get started in the government contracting arena which includes federal, state and local government registrations and certifications.

His office is located at 4747 Troost. The workshops are usually held at that location. He has agreed to bring his 2 ½ hour workshop to Spring Hill on **Tuesday, April 17**, at the Community Center. The workshop will be from 6:00-9:00 pm to give you the opportunity to come outside your normal work day.

If you are interested, please call the Chamber office. There is a \$50 fee for the workshop, but the information and resources covered will be worth the money.

City Council/School Board Candidates Forum

The Spring Hill Rotary Club and the Chamber of Commerce hosted the Candidate Forum on March 6. All candidates were invited to attend and to write a response to the question "What issues am I best prepared to address upon my election."

Steve Ellis, Scott Snavely and Darrel Beck, candidates for City Council positions were present for the Forum. They provided written replies for those who attended. The audience voiced concern about economic development, improving our infrastructure and the need for a new swimming pool. The candidates all agreed that communication was a key issue facing the growth of Spring Hill.

All four of the School Board candidates came for the forum. Although they are running uncontested, all were responsive to the audience and answered questions directly. Attendees were concerned about the No Child Left Behind and what that might mean to our teachers and students. There were many questions about the new High School and its planned opening.

New Members

Jubilee Family Worship Center joins in February! They are located at 116 Main Street and can be reached at (913) 592-4030. You may also contact them by email at jubilee@springhill-online.net.

CURLY BROWN'S ANNOUNCES OPENING OF CURLY'S II SPORTS BAR

Grand Opening-March 15

Maintain an Attitude of Service:

The 2nd step to networking in the article by Jill Lublin is: Great connections are the ultimate life and business builders, and all great connections are based on a positive attitude of serving. Sure, you can't stay in business for long if you give everything away, but there's a fascinating paradox: The more you give, the more you get.

Approach each interaction with an eye toward providing service. Find out what people need, and if you can't provide the answers, then steer them toward someone you know. You're not giving your business away, but you are always thinking of ways you can be of service to others. A service-oriented attitude is perhaps the most magical networking tool available. You'll be amazed at how swiftly and abundantly it comes back your way.

Calendar of Events

March

March 15-Chamber Membership Meeting-Guest speakers, Adele and Stan Adell, Identity Theft.
March 19-23-Spring Break, Chamber offices closed
March 28-Lunch in Topeka for Johnson County Delegation

April

No General Membership Meeting
April 6-First Friday Donuts-Assisted Lifestyles of BlackHawk
April 12- 5:00-6:30 pm Open House-Steven Burmaster, DDS.
April 12-Noon Board Meeting
April 17-Winning Government Contracts-Seminar by Institute for Entrepreneurship and Innovation

May

May 4-First Friday Donuts-ReUse Concrete
May 7-11th Annual Golf Tournament
May 10-Noon Board Meeting
May 17-Noon General Membership Meeting
May 22-After Hours event-Ellis Chiropractor and Ellis Law Office-Birthday Celebrations!

June

No General Membership Meeting
June 1- First Friday Donuts- Team Bank
June 7- After Hours-Sisters in Spirit
June 9-City Garage Sale

June 14-Noon Board Meeting

July

July 4-Independence Day-
July 12-Noon Board Meeting
July 19-General Membership Meeting

August

No General Membership Meeting
August 3-First Friday Donuts-Representative Kiegerl
August 9-Noon Board Meeting
August 21- After Hours and Ribbon Cutting - 4:30-6:30 pm Fagan Insurance Agency

September

Sept. 6-Noon Board Meeting
Sept. 13-General Membership Meeting
Sept. 15-Fall Festival and Pony Express Rider

October

No General Membership Meeting
October 5- First Friday Donuts-Civic Center
October 11-Noon Board Meeting

November

November 8-Noon Board Meeting
November 15-Annual Dinner Meeting

December

No General Membership Meeting
December 1-Hometown Holidays
December 7-First Friday Donuts, Perfect Details, 516 N. Webster
December 13-Noon Board Meeting

Sponsors needed for Annual Golf Tournament

The 11th Annual Golf Tournament is scheduled for May 7. They are still looking for Corporate Sponsors and businesses who will offer prizes.

Senator Karin Brownlee invitation!

The Olathe legislators are hosting one more session in Olathe during this session. April 14. at 8:30 am in the City Council chambers of City Hall. AT&T and KCP&L sponsor the events by providing simple refreshments. The forums are free.

Dan Simon w/ the Olathe News is the moderator. Tim Danneberg w/ the city of Olathe helps out and insures that the forums are televised. The format has the moderator directing audience written questions to legislators. We did this last year and Dan does well moving the program along so that we end in about one hour. We try not to have more than about 6 legislators to allow for more questions.

2007 Legislative Breakfast Series

The Spring Hill Chamber of Commerce and the Johnson County Public Policy Council sponsor the Legislative Breakfast Series to enhance the communication and exchange of information between the business community and the Johnson County state legislative delegation. Legislators will be on hand to discuss issues and offer the most current legislative updates. All meetings will take place at the Ritz Charles in Overland Park, 9000 West 137th Street. Casual attire is requested. Breakfast will be served promptly at 7:30 a.m.

Saturday, March 31, 2007, 7:30 a.m. _____

Speaking: Senator Julia Lynn;
Representatives Ben Hodge,
Terrie Huntington, Kay Wolf and Ron
Worley

Saturday, April 21, 2006, 7:30 a.m. _____

Speaking: Senators Barbara Allen, John
Vratil and David Wysong;
Representatives Lance Kinzer, Robert
Olson and Kevin Yoder

Chamber Member single breakfast \$20 • Non-
member single breakfast \$25

Chamber Member series discount package price (all
5 breakfasts, savings of \$15) \$85

The reservation deadline for each breakfast is the
Wednesday preceding the date. Reservations must
be made in advance.

The Legislative Breakfast Series is a prepaid event.
Dates and speakers are subject to change.

Questions? Contact the OP Chamber at (913) 491-
3600.

NAME _____

COMPANY _____

PHONE _____

PLEASE CHARGE \$_____ TO MY CREDIT
CARD

CREDIT CARD

#_____ NAME ON
CARD _____

EXP.

DATE _____

Please return reservation and payment to:
9001 W. 110th St., Suite 150, Overland Park, KS
66210

(913) 491-3600 • opcc@opks.org • Fax: (913) 491-
0393